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Around the Region ……..

November Chapter Meeting:
“Let’s Fix Construction, She’s a Specifier and He’s a
Product Rep.: Different Roles, Same Goals.”

Designed not only for building product marketers and manufacturers,
but also for the architectural project manager and specifiers, this
workshop provides general information that is completely lacking on
the internet and within the industry.

Common topics reviewed include methods to locate a product
representative, communication styles of the two parties, office visit
etiquette, manufacturers’ specifications, and more!

Thursday, November 15th, 5:30—8:30 p.m.
Willows on Westfield, Indianapolis, Indiana

Contact for RSVP:
Jack Morgan      morwalsoplad1@gmail.com       (317) 508-4516

Communications Update

Check out our LinkedIn:
https://www.linkedin.com/company/construction-specifications-institute-grand-rapids-chapter/

Check out our Twitter:
https://twitter.com/CSI_GR

Check out our web site:
https://www.csiresources.org/csigrandrapids/home

November Grand Rapids Luncheon:

Take a break for lunch to meet representatives of quality products,
exchange ideas, and network with other construction professionals.

Bring your business cards for a chance to win a door prize!

Friday, November 9th, 11:30 a.m. —1:00 p.m.
The Knickerbocker, Grand Rapids, Michigan

Contact for RSVP:
Douglas Andridge    dwaltrun@gmail.com     (734) 513-8311
President’s Message

I know that it is early but, Happy Thanksgiving!

Our Expo Committee (Charlie Appleby, Gregg Jones, Ed Avink and yours’ truly) have secured the venue and date for next spring’s West Michigan Design Expo 2019.

SAVE THE DATE: Wednesday APRIL 17, 2019 at the PINNACLE CENTER in Hudsonville. We are currently working on the education sessions that will be provided.

Stay Tuned! The booths will fill quickly, so contact Charlie or Gregg to get your booth reserved! Charlie Appleby: applebycharlie@mwacrs.com or Gregg Jones: gregg.jones@c2ae.com to reserve your booth today!

You will find more information within this month’s newsletter.

I would like to Thank Mike Perry from Progressive AE for presenting Universal Design and what that means to our membership in October.

Our Programs Chair, Elise Love, continues to set up some very interesting chapter meetings for the upcoming year. Come join us!

As I stated, last month, 5 Grand Rapids Chapter attended Construct 2018, the National CSI Conference, in Long Beach, California. Instead of a report in this message, we 5 Guys have decided to make an evening sharing what we learned during that week. This Month’s Chapter meeting will include reports from the 5 who attended this year. The program will be a little different this month, so please try to attend.

Our Region Chapter Challenge continues, and our membership committee has been hard at work garnering new members. If you are interested in becoming a member, or know of someone who would like to become a member or would just like more information on becoming a member, please contact Brandon Hartwick: hartwickb@progressiveae.com.

Check out our Linked-In page (construction specifications institute grand rapids chapter) and Twitter page (CSI_GR). Take a look, as we will have upcoming announcements on each one. We are also continuing to update our chapter webpage, check it out.

Jeff Murphy, CSI, CDT, AAIA
Grand Rapids CSI Chapter President FY19

Committee Chairs

Jim Hojnacki, CSI, CCS
Retired or just tired
Ph: (616) 455-9257
Em: hjo-1@sbcglobal.net
Chapter Historian

Ed Avink, CSI, CCS
Progressive AE
Ph: (616) 361.2664
Em: avinke@progressiveae.com
Technical Chair, Certification Chair
Advertising Chair

Gregg Jones, AIA, CSI, CCS
c2AE
Ph: (269) 216-0222
Em: gregg.jones@c2ae.com
Awards Chair
Nominating/Certification Committee

Christopher Alexander, AIA, NCARB. CSI, CDT
Progressive AE
Ph: (616) 988-4909
Em: alexanderc@progressiveae.com
Communications Chair
CONSTRUCT 2018 ReCap
Five Guys’ Highlights and Learnings
(...not burgers and fries)

Didn’t make it to CONSTRUCT in California last month … ?

Join us for a networking social and a recap of the National CSI Convention from those CSI Grand Rapids Chapter members who attended. Attendees will share their experiences and will fill us in on the events and happenings in the industry and the Institute.

Below are some sneak peaks from their CONSTRUCT experience:

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**CONSTRUCT 2018 ReCap**

**Five Guys’ Highlights and Learnings**

(...not burgers and fries)

Didn’t make it to CONSTRUCT in California last month … ?

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Below are some sneak peaks from their CONSTRUCT experience:
**New CSI Member: Sobie Company**

**MEET CRIS BIRDSONG**

Cris’ experience in the Built Environment began with degrees in Landscape Architecture (BSLA, Purdue) and Architecture (M. ARCH, UTA) but she always yearned to be on the “construction side.” After thirty years on the “design-side” she recently moved to booming West Michigan with a new Master of Engineering: Construction Management degree (UAB.) She is gratefully realizing her dream of daily involvement in the building process as a Project Manager for the award-winning Interior Finishing Contractor: Sobie Company.

(616) 337-0576 cell cbirdsong@sobiecompany.com  (616) 698-9800 direct

Sobie’s specialties include metal stud framing and drywall, acoustical wall and ceiling assemblies, flooring, and spray on fire proofing. In 50+ years of continuous service, Sobie has stressed quality and customer satisfaction as the two premier building blocks which have held the key to long-standing success. There is no other Interior Finishing contractor in operation that can match Sobie’s quality, work ethic, creativity, and commitment to clients while managing projects to achieve the best outcome for all invested parties.

A now-permanent Michigander, Cris is looking forward to her first winter in “The Mitten,” and hopes to find a euchre game or two to pass the time until golf leagues start in the spring. Weekends often find Cris exploring her new home state while seeking the perfect property on which to build a near-off-grid cabin of her own design.

**New CSI Member: Rockwool**

**MEET HOLLY PHILLIPS**

Holly has been building relationships in the construction industry for the last 5 years. She started working with a contractor in West Michigan, a stepping stone into distribution sales. Holly’s current role is representing ROCKWOOL in Michigan, Ohio, Indiana and Western Pennsylvania. This allows her to be an ambassador to the commercial and residential markets for stone wool insulation. ROCKWOOL partner’s with many distribution channels throughout her territory.

(616) 710-2297 cell holly.phillips@rockwool.com

Our company recently united under the global name ROCKWOOL, you’ve most likely known us as ROXUL. Globally, we employ 11,000+ people, are in 39 countries and supply our customers from 45 manufacturing facilities. That does not even include our 2nd USA factory location going live in 2020!

Holly appreciates the new friendships that she has established and hopes to continue building relationships in the construction industry. Outside of ROCKWOOL, she is a busy mom of two girls. Her family enjoys traveling and all the great activities that are available in West Michigan.
Chapter Member (new)

<table>
<thead>
<tr>
<th>Name</th>
<th>Company</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cris Birdsong</td>
<td>Sobie Corporation</td>
<td><a href="mailto:cbirdsong@sobiecompany.com">cbirdsong@sobiecompany.com</a></td>
</tr>
<tr>
<td>Gabriela Camarillo</td>
<td>Progressive AE</td>
<td><a href="mailto:camarillog@progressiveae.com">camarillog@progressiveae.com</a></td>
</tr>
<tr>
<td>Casey Gross</td>
<td>Progressive AE</td>
<td><a href="mailto:grossc@progressiveae.com">grossc@progressiveae.com</a></td>
</tr>
<tr>
<td>Holly Phillips</td>
<td>Rockwool</td>
<td><a href="mailto:holly.phillips@rockwool.com">holly.phillips@rockwool.com</a></td>
</tr>
</tbody>
</table>

OUR MISSION

To advance construction documentation and educate building teams to improve project performance in West

MasterFormat Application Guide

Gary Beimers FCSI, CDT, SCIP

SPEC THAT!
14 27 13 – Custom Elevator Cab Finishes

MICHIGAN BY THE NUMBERS
11 81 29 – Facility Fall Protection

X plus Y equals?
06 48 13 – Wood Stairs
meet
11 68 13 Playground Equipment

10 14 00 Signage
SAY WHAT?????

HUNTERS
PLEASE USE CAUTION
WHEN HUNTING
PEDESTRIANS
USING
WALK TRAILS

MasterFormat REMEMBER WHEN!

26 05 00 – Common Work Results for Electrical

SAFETY FIRST ?????
We Saw You: October 2018
by Jim Hojnacki, CCS (retired), Member Emeritus

Universal Design in the Built Environment
Presenter: Michael Perry, Executive Vice President, Progressive AE

Upcoming Programs:
2018: Christmas Fowling
2019: Tour of MSU GR Research Center
2019: Panel Discussion
2019: Family Night Outing
2019: CSI Jeopardy Night
2019: EXPO!
2019: Charity Golf Outing

In the Works:
2019: Manufacturer Tour
2019: Hands-On Experience
2019: Reverse Lunch-n-Learn
2019: CSI Eye-to-Eye
   (Spec/Rep “speed date”)
2019: Between meetings social networking with other trade professional groups
   (ABC, AIA, BOMA, etc.)

CSI program sponsors:
Thank you to our current and future sponsors!
We’re always looking for sponsors and ways to thank them.

Maybe you would like to pair up with a program that is similar to your company’s mission? Take the opportunity for your logo and thanks in the newsletter, a table-top for promotional use, and a brief speaking presentation prior to the night’s dinner!

Contact Elise Love, J Costen or Charlie Appleby for information.

www.csigrandrapids.org
GET READY FOR THE EXPO – April 17, 2019

We have made the decision to move the West Michigan Design and Construction Expo to spring of 2019. We thank the folks at Builders Exchange for all their hard work in the past several years for partnering with CSI Grand Rapids.

2019 WEST MICHIGAN CSI DESIGN AND CONSTRUCTION EXPO IS BACK

Mark your calendars for spring of 2019 the CSI EXPO is back! On April 17, 2019 CSI will host the West Michigan Design and Construction Expo at the Pinnacle Center in Hudsonville, Michigan from 12-7 pm. We will once again have a day of education with the AIA CEU Marathon Learning Sessions. Award winning Food and Beverage will be served during the event.

We are looking for volunteers to join the Expo Committee, as well as high quality speakers and topics to be selected by the Expo Committee leaders. Vendor registration forms, Sponsor packages and the website are in process please reach out if you are interested in participating.

Committee Chair: Charlie Appleby CSI, CCPR.
Committee members: Christopher Alexander, Ed Avink, Cris Birdsong, Gregg Jones, Elise Love, Jeff Murphy, Brian Welsh.

Save the date, get involved, reserve a booth and we will see you in April at the 2019-Expo!

EXHIBITOR BOOTH SALES ARE NOW AVAILABLE FOR THE 2019 WEST MICHIGAN DESIGN AND CONSTRUCTION EXPO

Get registered early to get the discount rate and prime spots. This is the only design construction expo opportunity in West Michigan. We have been averaging about 500 attendees – architects, engineers, specifiers, contractors, facility managers, manufacturers, and product representatives from the West Michigan area.

If you are an architect, engineer, specifier, contractor, or facility manager encourage the manufacturers and product representatives who visit you to get a booth.

If you are a manufacturer or product representative encourage those architects, engineers, specifiers, contractors, and facility managers to be sure to visit you at your booth at the expo.

GET YOUR BOOTH TODAY!
Convenient Access to Live Training with the CSI Grand Rapids Chapter Certification Committee

This Webinar or In Classroom training will provide an overview of the CSI Project Delivery Practice Guide 2nd Edition in a 10-week format as a preparation class for taking the CSI Construction Document Technologist Certification exam. CDT is the gold standard of the Construction industry.

Classes will run from January 21, 2019 through March 26, 2019. Monday afternoons are held from 4 to 6 pm and Tuesday mornings are held from 7 to 9 am. Classes held in Progressive AE offices at 1811 4 Mile Road, Grand Rapids, Michigan or as a GoToMeeting.

Class offers 15 AIA Learning Units (HSW - Health Safety and Welfare).

Students are responsible for purchasing the PDPG, Study workbook and for registering for the exam, all available on www.csiresources.org.

<table>
<thead>
<tr>
<th>Date - 2019</th>
<th>Topic</th>
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<tr>
<td>January 21, 22</td>
<td>Fundamentals – Module 1</td>
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<td>January 28, 29</td>
<td>Project Concept – Module 2</td>
</tr>
<tr>
<td>February 4, 5</td>
<td>Design – Module 3</td>
</tr>
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<td>February 11, 12</td>
<td>CD’s Part 1 - Module 4</td>
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<tr>
<td>February 18, 19</td>
<td>CD’s Part 2 - Module 4</td>
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<td>February 25, 26</td>
<td>CD’s Part 3 - Module 4</td>
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<td>March 4, 5</td>
<td>Procurement – Module 5</td>
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<td>Pre-Construction – Module 6</td>
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<tr>
<td>March 11, 12</td>
<td>Construction Part 1 – Module 7</td>
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<tr>
<td>March 18, 19</td>
<td>Construction Part 2 – Module 7</td>
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<td></td>
<td>Life Cycle Activities – Module 8</td>
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<tr>
<td>March 25, 26</td>
<td>AIA 201</td>
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Full WEBINAR/IN-CLASSROOM Preparation Class is available to the CSI Grand Rapids Chapter members for $200.00 and $400.00 for non-CSI members and CSI members in other chapters. Payment made to CSI Grand Rapids.

Become a member today. www.csiresources.org/join

Learning Units (LUs) are only provided for attending the class. Attendance will be taken, and LU’s are given only for classes attended. Passing or failing the test will not affect LU’s.
Consider CSI Membership at little to no cost when taking the CDT Training with the CSI Grand Rapids Chapter

CSI Registration Information  [https://www.csiresources.org/certification/cdt](https://www.csiresources.org/certification/cdt)
CSI offers the CDT examination twice annually in the Spring and the Fall. Open registration for the Spring Exam cycle begins on January 8, 2019.

**Spring 2019 Exam Dates March 26th - May 31st, 2019**
Spring 2019 Early Registration January 8th to January 22nd, 2019 at midnight EST.
Spring 2019 Standard Registration January 23rd to February 27th, 2019 at midnight EST.
Spring 2019 Final Registration February 28th to March 15th, 2019 at midnight EST.

<table>
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<th>Member Rate</th>
<th>Non-Member Rate</th>
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<td>Early/Standard/Final</td>
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<tr>
<td>CDT</td>
<td>$295/$375/$545</td>
<td>$545/$625/$795</td>
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<tr>
<td>CDT International</td>
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<td>CDT Student</td>
<td>$165</td>
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**CSI Member of GR Chapter vs Non-member**

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<tr>
<th>Amount</th>
<th>Description</th>
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<tr>
<td>$250</td>
<td>Registration Savings</td>
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<td>$200</td>
<td>Prep Class Savings</td>
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<td>$30</td>
<td>PDGP Savings</td>
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<td>$5</td>
<td>Workbook Savings</td>
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<td>$485</td>
<td>Member Savings for CDT</td>
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**GR Chapter Membership Options**

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<td>$275</td>
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<td>$100</td>
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<td>$375</td>
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<td></td>
<td>-$110 to be a CSI member</td>
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<tr>
<td>$150</td>
<td>Emerging Professional*</td>
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<tr>
<td>$100</td>
<td>CSI Grand Rapids Dues</td>
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<tr>
<td>$250</td>
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</tr>
<tr>
<td></td>
<td>-$235 to be a CSI member</td>
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</table>

*3 years or less in the industry

No Brainer !!!!  Become a member today.  [www.csiresources.org/join](http://www.csiresources.org/join)
MEMBERSHIP ENROLLMENT FORM

Personal Information

First name: ___________________________ Middle initial: ___________________________

Last name: ___________________________

Title: ___________________________

Firm name: ___________________________

Website: ___________________________

Mailing Address: ___________________________

City | State | Zip: ___________________________

Business phone: ___________________________ Fax: ___________________________

Email: ___________________________

Date of birth: ___________________________

*Signature* required for credit card authorization.

Institute and Chapter Dues
See Institute dues above and chapter dues on reverse side.

Institute Dues (see types of membership to the left) ......................... $ _____________

Home Chapter Name (see reverse) ......................................... $ _____________

Additional Chapter(s) Name(s) ................................................................. $ _____________

Membership Certificate (optional) ................................................................. $ 15.00

Total (US funds only) ....................................................................................... $ _____________

Signature*  __________________________________________________________

*Required to validate your enrollment form.

Visa ☐ Mastercard ☐ AMEX ☐ Check ☐ (Payable to CSI—please specify "Member Dues"
and if renewing membership include member ID on memo line.)

Card # ___________________________ Exp Date ___________________________

Signature* ___________________________ Amount $ ___________________________

*Signature required for credit card authorization.

Don't Forget to join a chapter!


NOTE: CSI membership is non-transferable and non-refundable.

Who can we thank for referring you to CSI?

MEMBERSHIP TYPES

☑ Professional: $275
I am a technically experienced individual whose primary function is to author, manage or communicate building information; to create, interpret or use construction documents; or to educate, support or assist the construction industry.

☑ Emerging Professional: $150*
I am an individual who has less than three years experience in any construction-related field and am a prospective Professional Member.

☑ Student: $50*
I am a full-time student enrolled in an undergraduate or graduate program in a construction industry curriculum at an educational institution.

*If selecting Emerging Professional or Student Membership, please call CSI Member Services for related chapter dues. Emerging Professional membership is limited to 3 years, at which time members must renew at the Professional level.

Enroll online at www.csiresources.org/join
Fax to (703) 236-4600

CSI Tax ID#: 53-0242938
CHAPTER DUES

CSI has chapters nationwide and one virtual, web-based chapter. These chapters hold monthly meetings featuring guest speakers and educational programs of national and local interest. Chapter members network with peers and develop leadership skills by serving on chapter committees. Use the chapter list below to locate the chapter nearest you. Write the name of the chapter(s) you join and the related dues in the space indicated on the front of this application. Dues rates listed below are for Professional Members only. Contact CSI for dues rates for Emerging Professional and Student memberships. Please write the name of the chapter(s) you join and its dues on the application. To contact a chapter to learn when and where it usually meets, visit the website.

CSI allocates $16.50 of membership dues to The Construction Specifier magazine. Please check with your tax professional regarding appropriate business deductions for membership dues.

Firm Codes

100 Specification Consultant
101 Architect
102 Forensic Architect
103 Landscape Designer
104 Interior Designer/Space Planner
105 Project Manager
106 Contract Administrator
107 Civil Engineer
108 Environmental Engineer
109 Water Resources Engineer
110 Structural Engineer
111 Electrical Engineer
112 Electronics Engineer
113 Mechanical Engineer
114 Forensic Engineer

Chapter Dues

115 Urban Planner
116 Engineering Technician
117 Consultant
118 A/E Draftsman – CAD Operator
119 Estimator
120 Surveyor
121 Manager
122 General Contractor
123 Subcontractor
124 Contractor
125 Construction Trades Labor Representative
126 Test Lab Personnel
127 A/E Representative
128 Public Agencies Staff
129 Building Official
130 Building Inspector
131
132 Building Owner
133 Developer
134 Facilities Manager
135 Realtor
136 Construction Finance Professional
137 Surety Professional
138 Insurance Professional
139 Accountant
140 Attorney
141 Manufacturer’s Rep/Supplier
142 Building Product Distributor
143 Electronic Media
144 Manufacturing Personnel
145 Project Information Manager
146 Publisher
147 Graphic Designer
148 Technical Writer
149 Computer Support Specialist
150 Systems Administrator
151 Association Staff
152 Academic/Professor/Teacher
153 Student
154 Other

Occupation Codes

100 Specifier or Specifications Consultant
101 Architect
102 Forensic Architect
103 Landscape Architect/Designer
104 Interior Designer/Space Planner
105 Project Manager
106 Contract Administrator
107 Civil Engineer
108 Environmental Engineer
109 Water Resources Engineer
110 Structural Engineer
111 Electrical Engineer
112 Electronics Engineer
113 Mechanical Engineer
114 Forensic Engineer

Urban Planner
Engineering Technician
Consultant
A/E Draftsman – CAD Operator
Estimator
Surveyor
Manager
General Contractor
Subcontractor
Contractor
Construction Trades Labor Representative
Test Lab Personnel
A/E Representative
Public Agencies Staff
Building Official
Building Inspector
Building Owner
Developer
Facilities Manager
Realtor
Construction Finance Professional
Surety Professional
Insurance Professional
Accountant
Attorney
Manufacturer’s Rep/Supplier
Building Product Distributor
Electronic Media
Manufacturing Personnel
Project Information Manager
Publisher
Graphic Designer
Technical Writer
Computer Support Specialist
Systems Administrator
Association Staff
Academic/Professor/Teacher
Student
Other

City Dues

Florida
Florida

Miami–$45
Pensacola–$60
Suncoast–$55
Tampa Bay–$135

Georgia
Atlanta–$140
Hawaii
Honolulu–$40
Idaho
Idaho–$50
Illinois
Central Illinois–$0
Chicago–$145
Northern Illinois–$140
Indiana
Evansville–$85
Indianapolis–$110
Iowa
Central Iowa–$85
Cedar Rapids–$120
Illinois–$60
Kansas
Flint Hills–$25
Mid-Kansas–$35
Kentucky
Blue Grass–$15
Louisville–$100
Louisiana
Acadiana–$35
Baton Rouge–$150
New Orleans–$40
Shreveport–$50
Maine
Maine–$50
Maryland
Baltimore–$50
Massachusetts
Boston–$150
Boston–$150
Worcester County–$50
Michigan
Grand Rapids–$100
Lansing–$30
Metropolitan Detroit–$140
Minnesota
Minneapolis–St. Paul–$175
Twin Ports–$50
Mississippi
Gulf Coast–$40
Missouri
Central Missouri–$25
Greater St. Louis–$150
Kansas City–$160
Southwest Missouri–$40
Nebraska
Nebraska–$55
Nevada
Las Vegas–$100
Reno–$24
New Hampshire
New Hampshire–$50
New Jersey
New Jersey–$84
New Mexico
Albuquerque–$175
New York
Buffalo–$70
Eastern New York–$65
Long Island–$50
Metropolitan New York–$100
Rochester–$160
Syracuse–$65
North Carolina
Charlotte–$125
North Dakota
North Dakota/River Valley–$90
Ohio
Akron–Canton–$180
Cincinnati–$90
Cleveland–$65
Columbus–$100
Dayton–$100
Toledo–$65
Oklahoma
Oklahoma City–$125
Oklahoma State Univ.–$0
Tulsa–$50
Oregon
Capital–$35
Portland–$75
Willamette Valley–$50
Pennsylvania
Greater Lehigh Valley–$35
Central Pennsylvania–$100
Erie–Northwestern Pennsylvania–$40
Northcentral Penn–$50
Pennsylvania Railroad–$40
Philadelphia–$30
Pittsburgh–$55
Rhode Island
Rhode Island–$60
South Carolina
Charleston–$75
Grand Strand–$70
Greenville–$40
Tennessee
Chattanooga–$25
Knoxville–$110
Memphis–$40
Nashville–$130
Texas
Amarillo–$175
Austin–$50
Dallas–$140
Fort Worth–$125
Houston–$150
Lubbock–$70
San Antonio–$100
Utah
Salt Lake City–$120
Vermont
Vermont–$50
Virginia
Blue Ridge–$25
Central Virginia–$35
Northern Virginia–$175
Richmond–$45
Tidewater–$40
Washington
Mt. Rainier–$55
Puget Sound–$95
Spokane–$75
Wisconsin
Fox River Valley–$35
Madison–$35
Milwaukee–$45

*Includes all or some meals.

[500x590]Other (indicate on application)